

**GABRIELE GRATTON**  
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#### **CURRENT POSITION**

Senior Lecturer, UNSW (2015 – present)  
Lecturer (Assistant Professor), UNSW (2011 – 2015)

#### **EDUCATION**

Ph.D., Economics, Boston University, Boston MA, May 2011  
Dissertation Title: *Essays on Political Economy and Information*  
Dissertation Committee: Laurent Bouton, Sambuddha Ghosh, Bart Lipman  
M.Sc., Economics, London School of Economics and Political Science, London, UK, 2006  
B.A. (Laurea), Economics (*summa cum laude*), University of Rome “Tor Vergata”, Rome, Italy, 2005

#### **FIELDS OF INTEREST**

Political Economy, Microeconomic Theory, Development Economics

#### **PUBLICATIONS**

“When to Drop a Bombshell” (with Richard Holden and Anton Kolotilin) (forthcoming) ***Review of Economic Studies***  
“Majority Runoff Elections: Strategic Voting and Duverger’s Hypothesis” (2015) (with Laurent Bouton) ***Theoretical Economics***, 10(2): 283-314  
“Euclidean Fairness and Efficiency” (2015) (with Anton Kolotilin) ***Economic Inquiry***, 53(3): 1689–1690  
“The Sound of Silence: Political Accountability and Libel Law” (2015) ***European Journal of Political Economy***, 37: 266–279  
“Pandering and Electoral Competition” (2014) ***Games and Economic Behavior***, 84: 163–179

#### **WORKING PAPERS**

“Intimidation: Linking Negotiation and Conflict” (with Sambuddha Ghosh and Caixia Shen) (2015) ***R&R International Economic Review***  
“Render Unto Caesar: Taxes, Charity, and Political Islam” (with Maleke Fourati and Pauline Grosjean) (2016)  
“From Weber to Kafka: Political Instability and the Rise of an Inefficient Bureaucracy” (with Luigi Guiso, Claudio Michelacci and Massimo Morelli) (2015)  
“Moderating Conflicts with Radical Hardliners” (with Bettina Klose) (2017)

#### **BOOK REVIEWS**

“Collective Action and Exchange: A Game Theoretic Approach to Contemporary Political Economy”, by William D. Ferguson, ***Journal of Economic Psychology***, 42: 192–193

## **GRANTS, FELLOWSHIPS AND AWARDS**

BSRG: (\$24,852) "Political Reputation and the Evolution of Bureaucracy (2018)  
UNSW Business School Non-Professorial Research Achievement Award 2014  
ARC Discovery Project: (\$139,000) "Legitimacy and Representation: A Comprehensive Study of Electoral Systems and Strategic Voting Behaviour", 2014–2016 (with Carlos Pimienta and Marco Faravelli)  
ASB Research Grant: (\$7,100) "Media, Defamation, and Corruption", 2013/2014  
ASB Research Grant: (\$9,058) "Understanding Terrorism: Fear and Reputation", 2012  
ASB Travel Grants, 2012-2013  
Special Research Fellowship, Boston University, Fall 2010  
Summer Research Grant, Boston University, Summer 2010  
Travel Grant, Boston University IED, Summer 2010  
Dean's Fellowship, Boston University, Fall 2006 – Spring 2011  
Erasmus Program Scholarship, Helvetic Confederation, Spring 2005  
Merit Award, University of Rome "Tor Vergata", 2005  
Fees Exemption for Merit, University of Rome "Tor Vergata", 2002 – 2004

## **CONFERENCES AND PRESENTATIONS**

### Invited Seminars

**2017/18 (including scheduled)** Australian National University, Bocconi University, Harris School of Public Policy, Oslo Business School, Stanford University, UC Irvine, University of Melbourne, University of Oregon, University of Padua, University of Sydney

**2016/17** Harris School of Public Policy

**2015/16** Deakin University, University of Technology Queensland, University of Queensland

**2014/15** Columbia University, European University Institute, Massey University & University of Auckland, University of Adelaide, University of Mannheim, University of Montreal

**2013/14** Australian National University, Columbia University, Curtin University, Georgetown University, University of Oxford Blavatnik School of Government, University of Western Australia

**2012/13** Boston University, Queensland University of Technology, Reserve Bank of Australia, University of Queensland

**2011/12** CERGE-EI, ECARES, University of Rome Tor Vergata, University of Technology Sydney

**2010/11** Australian National University, Central European University, Monash University, Sciences Po Paris, Suffolk University, UC Davis, University of New South Wales

### Conferences

32nd Annual Congress of the European Economic Association, Lisbon, Portugal, 2017

BFI Economics of Media and Communications Conference, Chicago, IL, 2016

Econometric Society Australasian Meetings, Sydney, NSW, 2016

Econometric Society North American Summer Meetings, Philadelphia, PA, 2016  
9<sup>th</sup> Annual Organisational Economics Workshop, Sydney, NSW 2015  
Econometric Society Australasian Meetings, Hobart, Tasmania, 2014  
13<sup>th</sup> Conference of the Association for Public Economic Theory, Lisbon, Portugal, 2013  
17<sup>th</sup> Annual Conference, International Society for New Institutional Economics, Florence, Italy, 2013  
Australasian Economic Theory Workshop, Brisbane, Queensland, 2013  
Econometric Society North American Winter Meetings, San Diego, CA, 2013  
Econometric Society North American Summer Meetings, Evanston, IL, 2012  
11<sup>th</sup> Journées Louis-André Gérard-Varet, Marseille, France, 2012  
The Behavioural Economics of Optimistic Expectations, Welfare, and Policy, Sydney, NSW, 2012  
UNSW Econ Workshop: Development Challenges in a South Asian Context, 2011  
21<sup>st</sup> Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Political Economy, Stony Brook University, 2010  
11<sup>th</sup> Conference of the Association for Public Economic Theory, Istanbul, Turkey, 2010  
9<sup>th</sup> Journées Louis-André Gérard-Varet, Marseille, France, 2010

#### **PAST WORK EXPERIENCE**

Research Assistant for Prof. Laurent Bouton, Spring 2011  
Lecturer, Department of Economics, Boston University, 2009 – 2010  
Collaborator, European Office, University of Rome “Tor Vergata”, 2003 – 2004

#### **TEACHING EXPERIENCE**

##### **GRADUATE**

Political Economics (with Pauline Grosjean), UNSW, Semester 2 2012–13  
Advanced Economic Analysis (with Carlos Pimienta), UNSW, Semester 1 2014–17

##### **UNDERGRADUATE**

Game Theory and Business Strategy (with Carlos Pimienta), UNSW, Semester 1 2013–17  
Politics and Economics, UNSW, Semester 2 2012–13, 2015–16, Semester 1 2017  
Economics of Legal Issues, Boston University, Summer 2011  
Intermediate Macroeconomic Analysis, Boston University, Spring 2010 and 2009, Fall 2009, Summer 2009 and 2008. Evaluation average: 4.1/5.0.

##### **TEACHING FELLOW FOR UNDERGRADUATE COURSES**

Introductory Microeconomic Analysis, Boston University, Fall 2008, Fall 2007  
Introductory Macroeconomic Analysis, Boston University, Spring 2008

#### **REFEREEING**

*Econometrica*, *European Journal of Political Economy* (3), *Games and Economic Behavior* (2), *International Economic Review*, *Journal of Comparative Economics*, *Journal of Economic Behavior & Organization*, *Journal of Economic Theory* (2), *Journal of the European Economic Association* (4), *Journal of Law & Economics* (3), *Journal of Public Economics* (3), *Journal of Mathematical Economics*, *Political Science Research and Methods*, *Public Choice*, *Review of Economic Design*, *Review of*

*Economic Studies (3), Scandinavian Journal of Economics, Theoretical Economics (2), Australian Economic Review, Economic Record*

**SERVICE**

Postgraduate Research Coordinator, School of Economics, UNSW, 2017-present  
Founder and Scientific Committee member, Australian Political Economy Network  
Organizer, UNSW-UQ Political Economy Workshop, Sydney 2014 and 2016  
Conference Committee Member, 2014 Econometric Society Australasian Meetings, Hobart, Tasmania  
Research Visibility Officer, School of Economics, UNSW, 2013-2016  
UNSW Economic Theory Workshop, 2012/2013  
Created and organized, jointly with Guillem Riambau Armet, the BU Political Economy Research Group

**THESIS SUPERVISION**

PhD

Maleke Fourati (2017) – University of Geneva (Postdoc)

Honours

Binal Dodhia (2017)

Nicholas Young (2015) – Deloitte Australia

**LANGUAGES**

Italian, native tongue. Fluent in English. Basic French and Spanish.

**CITIZENSHIP:** ITALY; AUSTRALIAN PERMANENT RESIDENT

JANUARY 2018