

# GABRIELE GRATTON

Professor of Politics and Economics, UNSW  
ARC Future Fellow

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## ACADEMIC CAREER

### ACADEMIC POSITIONS

Professor, UNSW Sydney (2022 – present)  
ARC Future Fellow (2022 – 2025)  
Scientia Associate Professor, UNSW Sydney (2019 – 2021)  
Senior Lecturer (with Tenure), UNSW Sydney (2015 – 2018)  
Lecturer (Assistant Professor), UNSW Sydney (2011 – 2015)

### VISITING AND OTHER APPOINTMENTS

Director, UNSW Resilient Democracy Lab, UNSW Sydney (2021 – present)  
Research Fellow, PERICLES: Political Economics of Reforms, Institutional Complexity, and Legislative Evaluation Studies, Bocconi University (2021 – present)  
Visitor, EIEF, Rome (Nov – Dec. 2019)  
Visiting Scholar, Harris School of Public Policy, University of Chicago (Oct. – Nov. 2019)  
Visiting Scholar, Department of Political Science, Columbia University (Sept. – Dec. 2014)

### EDUCATION

Ph.D., Economics, Boston University, Boston MA, May 2011  
Dissertation Title: *Essays on Political Economy and Information*  
Dissertation Committee: Laurent Bouton, Sambuddha Ghosh, Bart Lipman  
M.Sc., Economics, London School of Economics and Political Science, London, UK, 2006  
B.A. (Laurea), Economics (*110/110 e lode*), University of Rome “Tor Vergata”, Rome, Italy, 2005

## PUBLICATIONS

### REFEREED PUBLICATIONS

“Liberty, Security, and Accountability: The Rise and Fall of Illiberal Democracies” (with Barton E. Lee)  
*Review of Economic Studies* (2023)  
“Optimal Checks and Balances Under Policy Uncertainty” (with Massimo Morelli),  
*International Economic Review*, 63(2): 549–569 (2022)  
“Political Capital” (with Richard Holden and Barton E. Lee)  
*Journal of Law, Economics, & Organization*, 38(3): 632–674 (2022)

- “From Weber to Kafka: Political Instability and the Overproduction of Laws” (with Luigi Guiso, Claudio Michelacci, and Massimo Morelli)  
***American Economic Review***, 111(9): 2964–3003 (2021)
- “Intimidation: Linking Negotiation and Conflict” (with Sambuddha Ghosh and Caixia Shen)  
***International Economic Review***, 60(4): 1589–1618 (2019)
- “Render unto Caesar: Taxes, Charity, and Political Islam” (with Maleke Fourati and Pauline Grosjean)  
***European Economic Review***, 119: 114–146 (2019)
- “When to Drop a Bombshell” (with Richard Holden and Anton Kolotilin)  
***Review of Economic Studies***, 85(4): 2139–2172 (2018)
- “Majority Runoff Elections: Strategic Voting and Duverger's Hypothesis” (with Laurent Bouton)  
***Theoretical Economics***, 10(2): 283–314 (2015)
- “Euclidean Fairness and Efficiency” (with Anton Kolotilin)  
***Economic Inquiry***, 53(3): 1689–1690 (2015)
- “The Sound of Silence: Political Accountability and Libel Law”  
***European Journal of Political Economy***, 37: 266–279 (2015)
- “Pandering and Electoral Competition”  
***Games and Economic Behavior***, 84: 163–179 (2014)

#### OTHER RESEARCH PUBLICATIONS

- “Politics, Religion, and the Evolution of the Welfare State” (with Maleke Fourati and Federico Masera),  
in ***The Economics of Religion*** (ed. Robert M. Sauer), World Scientific (2023)
- Editorial: “Introduction to the Special Issue Political Games: Strategy, Persuasion, and Learning” (with Galina Zudenkova), ***Games***, 11(1): 10 (2020)
- Book Review: “Collective Action and Exchange: A Game Theoretic Approach to Contemporary Political Economy”, by William D. Ferguson, ***Journal of Economic Psychology***, 42: 192–193 (2014)

#### WORKING PAPERS

- “Drain the Swamp: A Theory of Anti-Elite Populism” (with Barton E. Lee)
- “From Gridlock to Polarization” (with Marc S. Jacob and Barton E. Lee)
- “Moderating Conflicts with Radical Hardliners” (with Bettina Klose)

#### IN POPULAR PRESS

- “Responses to Populism Require Understanding Why Voters Lose Faith in Experts” (with Barton E. Lee), ***ProMarket***, 9 October 2023
- “Governments Were Forced to Restrict Civil Liberties to Deal With Covid-19. More Flexible Constitutions Could Prevent That From Becoming the New Normal” (with Barton E. Lee), ***ProMarket***, 20 October 2021.
- “The RBA mangles its messaging”, ***Australian Financial Review***, 5 March 2020
- “Rate cuts might hurt, as well as help. What if this man didn't need to do as much?”, ***The Conversation***, 2 July 2019
- “Our economic model looks broken, but trying to fix it could be a disaster”, ***The Conversation***, 7 June 2019
- “Qultaly is Now a Real Possibility” (with Richard Holden), ***Australian Financial Review***, 21 May 2018

“The many ways Australia isn’t as pro-trade as we claim”, *The Conversation*, 10 April 2018  
“Labor Should Take Heed” (with Richard Holden), *Australian Financial Review*, 18 November 2017  
“Voting Islamist: It’s the economy, stupid” (with Maleke Fourati and Pauline Grosjean), *Vox.Eu/CEPR*, 14 July 2016

## **GRANTS, FELLOWSHIPS AND AWARDS**

### **MAJOR GRANTS AND FELLOWSHIPS**

ARC Future Fellowship: (\$1,013,480) “Resilient Democracy for the 21st Century”, 2022-2025  
UNSW Scientia Program: (\$160,000), 2019-2022  
ARC Discovery Project: (\$139,000) “Legitimacy and Representation: A Comprehensive Study of Electoral Systems and Strategic Voting Behaviour”, 2014–2016 (with Carlos Pimienta and Marco Faravelli)

### **AWARDS**

Oliver Williamson Best Conference Paper Award, Society for Institutional & Organizational Economics (SIOE), 2021  
UNSW Business School Outstanding Research Award (Associate Professor), 2019  
UNSW Business School Non-Professorial Research Achievement Award 2014

### **OTHER GRANTS AND FELLOWSHIPS**

BSRG: (\$24,852) “Political Reputation and the Evolution of Bureaucracy”, 2018  
ASB Research Grant: (\$7,100) “Media, Defamation, and Corruption”, 2013/2014  
ASB Research Grant: (\$9,058) “Understanding Terrorism: Fear and Reputation”, 2012  
ASB Travel Grants, 2012-2013  
Special Research Fellowship, Boston University, Fall 2010  
Summer Research Grant, Boston University, Summer 2010  
Travel Grant, Boston University IED, Summer 2010  
Dean's Fellowship, Boston University, Fall 2006 – Spring 2011  
Erasmus Program Scholarship, Swiss Confederation, Spring 2005  
Merit Award, University of Rome “Tor Vergata”, 2005  
Fees Exemption for Merit, University of Rome “Tor Vergata”, 2002 – 2004

## **CONFERENCES AND SEMINARS**

### **KEYNOTE AND PUBLIC ADDRESSES**

Keynote Speaker: UniCatt 1st Political Economy Workshop, Milan, 2023  
Keynote Address: 14th Australasian Public Choice Conference, Deakin University, Melbourne, 2023  
NSW Treasury ESP Distinguished Speaker Series, 2 May 2023

## INVITED SEMINARS

- 2023/24** Australian National University, Emory University, POLECONUK Webinar
- 2022/23** Monash University, University of Maryland, University of Rome Tor Vergata, University of Utah, University of Warwick
- 2021/22** Monash University, NUS-HKBU-NTU-CEIBS joint Political Economy Seminar
- 2020/21** Ashoka University, Bilkent University, CUNEF, Formal Theory Society Virtual Workshop, Georgetown University, Oz Virtual Economics Research Seminar
- 2019/20** Harris School of Public Policy, Purdue University, University of Innsbruck
- 2018/19** Australian National University, London School of Economics and Political Science, University of Lausanne HEC, University of Cagliari, University of Geneva, University of Queensland, University of Warwick
- 2017/18** Australian National University, Bocconi University, Harris School of Public Policy, Oslo Business School, Stanford University, UC Irvine, University of Melbourne, University of Oregon, University of Padua, University of Sydney
- 2016/17** Harris School of Public Policy
- 2015/16** Deakin University, University of Technology Queensland, University of Queensland
- 2014/15** Columbia University, European University Institute, Massey University & University of Auckland, University of Adelaide, University of Mannheim, University of Montreal
- 2013/14** Australian National University, Columbia University, Curtin University, Georgetown University, University of Oxford Blavatnik School of Government, University of Western Australia
- 2012/13** Boston University, Queensland University of Technology, Reserve Bank of Australia, University of Queensland
- 2011/12** CERGE-EI, ECARES, University of Rome Tor Vergata, University of Technology Sydney
- 2010/11** Australian National University, Central European University, Monash University, Sciences Po Paris, Suffolk University, UC Davis, University of New South Wales

## CONFERENCE PRESENTATIONS

- 12th IBEO Workshop—Political Economy, Alghero, 2023
- 6th ETH/CEPR Workshop on Democracy, ETH Zurich, 2023
- The Political Economy of Democratic Backsliding conference at Columbia University, 2023
- Conference of the Society for Institutional & Organizational Economics (SIOE), 2021
- European Political Science Association, Virtual, 2021
- Australian Political Economy Workshop, UNSW Sydney, 2021
- Australian Political Economy Workshop, Adelaide, 2019
- Australasian Economic Theory Workshop, UTS, Sydney, 2019
- 2019 Allied Social Sciences Associations, Atlanta, GA, 2019
- Australasian Public Choice Conference, RMIT, Melbourne, Victoria, 2018
- 32nd Annual Congress of the European Economic Association, Lisbon, Portugal, 2017
- BFI Economics of Media and Communications Conference, Chicago, IL, 2016

Econometric Society Australasian Meetings, Sydney, NSW, 2016  
Econometric Society North American Summer Meetings, Philadelphia, PA, 2016  
9<sup>th</sup> Annual Organisational Economics Workshop, Sydney, NSW 2015  
Econometric Society Australasian Meetings, Hobart, Tasmania, 2014  
13<sup>th</sup> Conference of the Association for Public Economic Theory, Lisbon, Portugal, 2013  
17<sup>th</sup> Annual Conference, International Society for New Institutional Economics, Florence, Italy, 2013  
Australasian Economic Theory Workshop, Brisbane, Queensland, 2013  
Econometric Society North American Winter Meetings, San Diego, CA, 2013  
Econometric Society North American Summer Meetings, Evanston, IL, 2012  
11<sup>th</sup> Journées Louis-André Gérard-Varet, Marseille, France, 2012  
The Behavioural Economics of Optimistic Expectations, Welfare, and Policy, Sydney, NSW, 2012  
UNSW Econ Workshop: Development Challenges in a South Asian Context, 2011  
21<sup>st</sup> Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Political Economy, Stony Brook University, 2010  
11<sup>th</sup> Conference of the Association for Public Economic Theory, Istanbul, Turkey, 2010  
9<sup>th</sup> Journées Louis-André Gérard-Varet, Marseille, France, 2010

## **PROFESSIONAL ACTIVITIES**

### **EDITORIAL AND REFEREE SERVICES**

Guest editor: *Games*, Special Issue “Political Games: Strategy, Persuasion, and Learning”

Referee: *American Economic Review* (3), *American Economic Journal: Microeconomics* (6), *American Journal of Political Science* (4), *American Political Science Review* (2), *Australian Economic Review*, *B.E. Journal of Theoretical Economics*, *Econometrica* (2), *Economica*, *Economic Record*, *Economic Theory*, *Economics Letters*, *European Journal of Political Economy* (6), *Experimental Economics*, *Games* (2), *Games and Economic Behavior* (10), *International Economic Review*, *International Journal of Game Theory*, *Journal of Comparative Economics*, *Journal of Economic Behavior & Organization* (3), *Journal of Economic Theory* (4), *Journal of the European Economic Association* (5), *Journal of Law & Economics* (7), *Journal of Law, Economics, & Organization* (2), *Journal of Political Economy* (2), *Journal of Politics* (2), *Journal of Public Economics* (7), *Journal of Mathematical Economics*, *Journal of Theoretical Politics*, *Management Science*, *Political Science Research and Methods* (2), *Political Studies Review*, *Public Choice* (2), *Quarterly Journal of Economics* (2), *Quarterly Journal of Political Science* (2), *Review of Economic Design*, *Review of Economic Studies* (5), *Scandinavian Journal of Economics*, *Social Choice and Welfare* (2), *Theoretical Economics* (3), *Theory and Decision*.

### **OTHER PROFESSIONAL ACTIVITIES**

Australian Research Council, Assessor, 2014–present

Founder and Scientific Committee member, Australian Political Economy Network, 2014–present

Area Coordinator for ‘Political Economy’, 2023 Australasian Meeting of the Econometric Society

Programme Committee member, 2023 Annual Congress of the European Economic Association

Program Committee member, 2022 Academy of the Social Sciences in Australia Annual Symposium

SIOE 2022 Executive Committee, 2021-2022

Scientific Committee member, 14th Organisational Economics Workshop in Australia, 2020

Postgraduate Research Coordinator, School of Economics, UNSW, 2017–2019  
Organizer, UNSW-UQ Political Economy Workshop, Sydney 2014 and 2016  
Conference Committee Member, 2014 Econometric Society Australasian Meetings, Hobart, Tasmania  
Research Visibility Officer, School of Economics, UNSW, 2013-2016  
UNSW Economic Theory Workshop Convenor, 2012/2013  
Created and organized, jointly with Guillem Riambau Armet, the BU Political Economy Research Group

## **TEACHING AND RESEARCH SUPERVISION**

### **RESEARCH SUPERVISION**

#### **PhD Supervision**

Daniel J. Thornton (current)  
Ian Hoefer Martí (current)  
Barton E. Lee (2021) – Assistant Professor, ETH Zurich (via Magdalen College, U of Oxford)  
Maleke Fourati (2017) – Associate Professor, Mediterranean School of Business (via U of Geneva)

#### **Honours Thesis Supervision**

Lehan Zhang (2023) – current Research Fellow, UNSW Resilient Democracy Lab  
Dominic Bahrens (2021) – Deloitte Access Economics  
Christopher Burnitt (2020, University Medal) – University of Warwick PhD  
Jack Buckley (2019, University Medal) – e61 Institute  
Binal Dohia (2017) – Reinsurance Group of America  
Nicholas Young (2015) – NSW Treasury

### **TEACHING**

#### **Graduate/Honours**

*Political Economics* (with Pauline Grosjean), UNSW, Semester 2 2012–13  
*Advanced Economic Analysis* (with Carlos Pimienta), UNSW, Semester 1 2014–18, T1 2019–21  
*Honours Thesis Seminar*, UNSW, T2 2020

#### **Undergraduate**

*Politics and Economics*, UNSW, Semester 2 2012–13, 2015–16, Semester 1 2017–18, (with Federico Maserà) T2 2019–21  
*Game Theory and Business Strategy* (with Carlos Pimienta), UNSW, Semester 1 2013–19  
*Economics of Legal Issues*, Boston University, Summer 2011  
*Intermediate Macroeconomic Analysis*, Boston University, Spring 2010 and 2009, Fall 2009, Summer 2009 and 2008.

#### **Teaching Fellow During PhD**

*Introductory Microeconomic Analysis*, Boston University, Fall 2008, Fall 2007  
*Introductory Macroeconomic Analysis*, Boston University, Spring 2008

## **OTHER**

### **PREDOCTORAL WORK EXPERIENCE**

Research Assistant for Prof. Laurent Bouton, Spring 2011

Lecturer, Department of Economics, Boston University, 2009 – 2010

Assistant, European Office, University of Rome "Tor Vergata", 2003 – 2004

**CITIZENSHIP:** ITALY, AUSTRALIA

THIS VERSION: SEPTEMBER 2023