

GABRIELE GRATTON
School of Economics
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CURRENT POSITION

Scientia Fellow Associate Professor, UNSW (2019 – present)
Senior Lecturer, UNSW (2015 – 2018)
Lecturer (Assistant Professor), UNSW (2011 – 2015)

EDUCATION

Ph.D., Economics, Boston University, Boston MA, May 2011
Dissertation Title: *Essays on Political Economy and Information*
Dissertation Committee: Laurent Bouton, Sambuddha Ghosh, Bart Lipman
M.Sc., Economics, London School of Economics and Political Science, London, UK, 2006
B.A. (Laurea), Economics (*summa cum laude*), University of Rome "Tor Vergata", Rome, Italy, 2005

PUBLICATIONS

"Intimidation: Linking Negotiation and Conflict" (with Sambuddha Ghosh and Caixia Shen)
International Economic Review, forthcoming
"When to Drop a Bombshell" (2018) (with Richard Holden and Anton Kolotilin)
Review of Economic Studies, 85(4): 2139–2172
"Majority Runoff Elections: Strategic Voting and Duverger's Hypothesis" (2015) (with Laurent Bouton)
Theoretical Economics, 10(2): 283–314
"Euclidean Fairness and Efficiency" (2015) (with Anton Kolotilin)
Economic Inquiry, 53(3): 1689–1690
"The Sound of Silence: Political Accountability and Libel Law" (2015)
European Journal of Political Economy: 37: 266–279
"Pandering and Electoral Competition" (2014)
Games and Economic Behavior, 84: 163–179

WORKING PAPERS

"Render unto Caesar: Taxes, Charity, and Political Islam" (with Maleke Fourati and Pauline Grosjean)
R&R European Economic Review
"From Weber to Kafka: Political Instability and the Rise of an Inefficient Bureaucracy" (with Luigi Guiso, Claudio Michelacci and Massimo Morelli)
"Optimal Checks and Balances Under Policy Uncertainty" (with Massimo Morelli)
"Moderating Conflicts with Radical Hardliners" (with Bettina Klose)

BOOK REVIEWS

"Collective Action and Exchange: A Game Theoretic Approach to Contemporary Political Economy", by William D. Ferguson, ***Journal of Economic Psychology***, 42: 192–193

CONFERENCES AND PRESENTATIONS

Invited Seminars

- 2018/19 (including scheduled)** Australian National University, London School of Economics and Political Science, University of Lausanne HEC, University of Cagliari, University of Geneva, University of Queensland, University of Warwick
- 2017/18** Australian National University, Bocconi University, Harris School of Public Policy, Oslo Business School, Stanford University, UC Irvine, University of Melbourne, University of Oregon, University of Padua, University of Sydney
- 2016/17** Harris School of Public Policy
- 2015/16** Deakin University, University of Technology Queensland, University of Queensland
- 2014/15** Columbia University, European University Institute, Massey University & University of Auckland, University of Adelaide, University of Mannheim, University of Montreal
- 2013/14** Australian National University, Columbia University, Curtin University, Georgetown University, University of Oxford Blavatnik School of Government, University of Western Australia
- 2012/13** Boston University, Queensland University of Technology, Reserve Bank of Australia, University of Queensland
- 2011/12** CERGE-EI, ECARES, University of Rome Tor Vergata, University of Technology Sydney
- 2010/11** Australian National University, Central European University, Monash University, Sciences Po Paris, Suffolk University, UC Davis, University of New South Wales

Conferences

- Australasian Economic Theory Workshop, UTS, Sydney, 2019
- 2019 Allied Social Sciences Associations, Atlanta, GA, 2019
- Australasian Public Choice Conference, RMIT, Melbourne, Victoria, 2018
- 32nd Annual Congress of the European Economic Association, Lisbon, Portugal, 2017
- BFI Economics of Media and Communications Conference, Chicago, IL, 2016
- Econometric Society Australasian Meetings, Sydney, NSW, 2016
- Econometric Society North American Summer Meetings, Philadelphia, PA, 2016
- 9th Annual Organisational Economics Workshop, Sydney, NSW 2015
- Econometric Society Australasian Meetings, Hobart, Tasmania, 2014
- 13th Conference of the Association for Public Economic Theory, Lisbon, Portugal, 2013
- 17th Annual Conference, International Society for New Institutional Economics, Florence, Italy, 2013
- Australasian Economic Theory Workshop, Brisbane, Queensland, 2013
- Econometric Society North American Winter Meetings, San Diego, CA, 2013
- Econometric Society North American Summer Meetings, Evanston, IL, 2012

11th Journées Louis-André Gérard-Varet, Marseille, France, 2012
The Behavioural Economics of Optimistic Expectations, Welfare, and Policy, Sydney, NSW, 2012
UNSW Econ Workshop: Development Challenges in a South Asian Context, 2011
21st Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Political Economy, Stony Brook University, 2010
11th Conference of the Association for Public Economic Theory, Istanbul, Turkey, 2010
9th Journées Louis-André Gérard-Varet, Marseille, France, 2010

GRANTS, FELLOWSHIPS AND AWARDS

UNSW Scientia Fellowship: (\$160,000), 2019-2022
BSRG: (\$24,852) "Political Reputation and the Evolution of Bureaucracy, 2018
UNSW Business School Non-Professorial Research Achievement Award 2014
ARC Discovery Project: (\$139,000) "Legitimacy and Representation: A Comprehensive Study of Electoral Systems and Strategic Voting Behaviour", 2014–2016 (with Carlos Pimienta and Marco Faravelli)
ASB Research Grant: (\$7,100) "Media, Defamation, and Corruption", 2013/2014
ASB Research Grant: (\$9,058) "Understanding Terrorism: Fear and Reputation", 2012
ASB Travel Grants, 2012-2013
Special Research Fellowship, Boston University, Fall 2010
Summer Research Grant, Boston University, Summer 2010
Travel Grant, Boston University IED, Summer 2010
Dean's Fellowship, Boston University, Fall 2006 – Spring 2011
Erasmus Program Scholarship, Swiss Confederation, Spring 2005
Merit Award, University of Rome "Tor Vergata", 2005
Fees Exemption for Merit, University of Rome "Tor Vergata", 2002 – 2004

REFEREEING

American Economic Review, American Political Science Review (2), Australian Economic Review, Econometrica, Economic Record, European Journal of Political Economy (3), Games and Economic Behavior (4), International Economic Review, International Journal of Game Theory, Journal of Comparative Economics, Journal of Economic Behavior & Organization (2), Journal of Economic Theory (3), Journal of the European Economic Association (4), Journal of Law & Economics (3), Journal of Law, Economics, & Organization, Journal of Public Economics (4), Journal of Mathematical Economics, Journal of Theoretical Politics, Political Science Research and Methods, Public Choice, Review of Economic Design, Review of Economic Studies (3), Scandinavian Journal of Economics, Theoretical Economics (2), Theory and Decision.

SERVICE

Postgraduate Research Coordinator, School of Economics, UNSW, 2017-present
Founder and Scientific Committee member, Australian Political Economy Network
Organizer, UNSW-UQ Political Economy Workshop, Sydney 2014 and 2016
Conference Committee Member, 2014 Econometric Society Australasian Meetings, Hobart, Tasmania

Research Visibility Officer, School of Economics, UNSW, 2013-2016

UNSW Economic Theory Workshop, 2012/2013

Created and organized, jointly with Guillem Riambau Armet, the BU Political Economy Research Group

THESIS SUPERVISION

PhD

Maleke Fourati (2017) – University of Geneva (Postdoc)

Honours

Binal Dodhia (2017)

Nicholas Young (2015) – Deloitte Australia

PAST WORK EXPERIENCE

Research Assistant for Prof. Laurent Bouton, Spring 2011

Lecturer, Department of Economics, Boston University, 2009 – 2010

Collaborator, European Office, University of Rome “Tor Vergata”, 2003 – 2004

TEACHING EXPERIENCE

GRADUATE

Political Economics (with Pauline Grosjean), UNSW, Semester 2 2012–13

Advanced Economic Analysis (with Carlos Pimienta), UNSW, Semester 1 2014–19

UNDERGRADUATE

Game Theory and Business Strategy (with Carlos Pimienta), UNSW, Semester 1 2013–19

Politics and Economics, UNSW, Semester 2 2012–13, 2015–16, Semester 1 2017-19

Economics of Legal Issues, Boston University, Summer 2011

Intermediate Macroeconomic Analysis, Boston University, Spring 2010 and 2009, Fall 2009, Summer 2009 and 2008. Evaluation average: 4.1/5.0.

TEACHING FELLOW FOR UNDERGRADUATE COURSES

Introductory Microeconomic Analysis, Boston University, Fall 2008, Fall 2007

Introductory Macroeconomic Analysis, Boston University, Spring 2008

LANGUAGES

Italian, native tongue. Fluent in English. Basic French and Spanish.

CITIZENSHIP: ITALY; AUSTRALIAN PERMANENT RESIDENT

FEBRUARY 2019